

Message Text

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ACTION XMB-04

INFO OCT-01 NEA-10 ISO-00 EB-07 /022 W

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R 080625Z JAN 76

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 5049

UNCLAS TEHRAN 0173

E.O.11652: N/A

TAGS: BPRO, IR

SUBJ: VISIT OF EXIMBANK GROUP

REF: STATE 000688

1. CONTROL OFFICER IS COMMERCIAL ATTACHE DAVID E. WESTLEY. EMBASSY WILL MEET AND ASSIST IR 402, ARRIVING FROM KUWAIT. HILTON HAS RESERVATIONS FOR TWO (PROCTOR AND WILSON) FOR FIVE (VICE THREE REFTTEL) NIGHTS, JANUARY 22-26. ADDITIONAL ROOM REQUESTED. SINGLE ROOM RATE IS RIALS 2,700 (APPROXIMATELY \$40) LESS TEN PERCENT HOTEL ASSOCIATION DISCOUNT REFLECTING ANTI-PROFITEERING CAMPAIGN. EMBASSY HAS NOT RPT NOT HAD PREFERENTIAL RATES AT TEHRAN HOTELS FOR SOME TIME.

2. TENTATIVE SCHEDULE:

FRIDAY, JANUARY 23:

HOLIDAY (WEEKEND - EMBASSY AND
BUSINESSES CLOSED). FREE TIME.

SATURDAY, JANUARY 24:

(EMBASSY WEEKEND - GOVERNMENT
OFFICES AND BUSINESSES OPEN).

9:00 - 11:30 A.M. SHERKAT SAHAMI JEEP - KARADJ ROAD,
MR. SPENCER, ACTING MANAGING DIRECTOR.

2:30 - 3:30 P.M. BANK SADERAT, MR. LOTSDAR (DIRECTOR
HAGHI, FOREIGN DEPARTMENT, WILL BE
IN NEW YORK).

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SUNDAY, JANUARY 25:

DIESEL AUTO PARTS, MESSRS. FOULADI

(MORNING) AND PISHVIAN.

(AFTERNOON) SABET PASAL COMPANY, MR. NEMAN.

MONDAY, JANUARY 26:

.C.C. TRADING COMPANY; ROUNDTrip

(ALL DAY) TO PLANT SITES IN ARAK (TRACTOR
ASSEMBLY AND ALUMINUM ROLLING MILL)
TAKES APPROXIMATELY SEVEN HOURS.
MR. HOVSEPIAN.

REFERENCE PARA TWO "F" IS NOT CLEAR. DOES GROUP WISH
APPOINTMENT WITH IMDBI (INDUSTRIAL MINING AND DEVELOPMENT
BANK) OR IS THIS REFERENCE TO INDUSTRIAL CREDIT BANK WITH
WHOM MESSRS. TUTINO AND BIERMAN MET? PLEASE ADVISE.

3. EMBASSY HAS DISCUSSED WITH IRAN-AMERICAN CHAMBER OF
COMMERCE POSSIBILITY OF ORGANIZING INFORMAL BREAKFAST
OR LUNCH MEETING WITH CHAMBER MEMBERS DESIRING OBTAIN
INFORMATION RE EXIM ACTIVITIES. CHAMBER WILL ORGANIZE
IF GROUP WILLING PARTICIPATE. PLEASE ADVISE.

4. EMBASSY WOULD ALSO LIKE TO SET UP AN APPOINTMENT
FOR MR. WILLIAMS WITH MR. ABOL HASSAN EBTEHAJ, CHAIRMAN
OF THE BOARD, IRANIANS BANK. EBTEHAJ IS FORMER HEAD OF
PLAN AND BUDGET ORGANIZATION AND IN MANY WAYS CAN BE
CONSIDERED THE FATHER OF MODERN IRANIAN BANKING. EBTEHAJ,
WHO HAS DEVELOPED SOME VIEWS ON EXIM LENDING POLICIES,
IS WELL AND FAVORABLY KNOWN TO EXIMBANK. ALTHOUGH HE
HAS GIVEN THESE VIEWS TO EMBASSY A SHORT TIME AGO, WE
BELIEVE IT WOULD BE MORE USEFUL IF HE COULD IMPART THEM
DIRECTLY TO RANKING EXIM OFFICER. IF MR. WILLIAMS
AGREES, A TIME COULD BE FOUND SUNDAY, JANUARY 25, OR
EARLY MORNING JANUARY 27.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TEHRAN00173
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760006-0517
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760174/aaaacntq.tel
Line Count: 97
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 688
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 21 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 JUN 2004 by barnescd>; APPROVED <20 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT OF EXIMBANK GROUP
TAGS: BPRO, IR, (WESTLEY, DAVID E)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006